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### CURTIS WALSH

*Hot Rock Dreaming* Jewish Lights Publishing  
AloneSourcebooks, Inc.

*Blossom in Winter* McGraw-Hill Ryerson

Land the deals you want and develop your instincts with million-dollar negotiation techniques After selling over \$3 Billion in real estate, including the most expensive one-bedroom house in history, Josh Altman, co-star of the hit show Million-Dollar Listing Los Angeles, wants to teach you the real estate sales and negotiation tactics that have made him one of America’s top agents. Buying or selling a house, whether for a client or yourself, is one of the most important (and most stressful) deals anyone can make, demanding emotional intelligence and a solid set of negotiating skills. But by mastering the same techniques that sell multi-million-dollar homes in Bel Air and Beverly Hills, you can attract buyers and close deals on any property. Josh breaks down the art of real estate into three simple parts. First, he’ll help you get business in the door during the Opening. Then he takes you step-by-step through the Work: everything between the first handshake and the last. And finally, the Close, the last step that ensures all your hard work pays off as you seal the deal. Learn how to open with a prospect, work the deal, close, open, and repeat Build and market your reputation, creating more sales opportunities Develop the traits of a closer in you and your team Drive the deal forward and get the best price for your property by creating desire, scarcity, and demand Successful real estate sales are driven by the same principles, whether they happen in the Hollywood Hills or just down the street. Josh wants to put those principles, and the techniques for applying them, in your hands. Learn them and discover what you can achieve.

*Noisy Trucks* Benjamin Cummings

A shy, singing frog is left in charge of a very special egg that changes his life.

*Bently & Egg* Yale University Press

Enter a world of magic and adventure in this stunning series based on traditional Russian folklore. Collected into a beautiful new paperback edition for the first time! Alexander Utkin's Gamayun Tales are fresh and modern adaptations of familiar Russian folktales, teamed with bold and beautiful illustrations that take inspiration from classical mid-century Disney animation. Jam-packed with stories of magical quests and talking animals, golden chests that turn into palaces and encounters with terrifying Water Spirits, there's no end to the adventure in these books! A great introduction to Slavic folklore for kids who have already read everything on Egyptian and Greek mythology.

*Hello, Garden Bugs* University of Hawaii Press

Your Guide to the 10 Best of Everything in Seoul Discover the best of everything South Korea's capital city has to offer with the essential DK Eyewitness Top 10 Travel Guide Seoul. Top 10 lists showcase the best places to visit in Seoul, from Dongdaemun market to the grand royal palace of Gyeongbokgung. Seven easy-to-follow itineraries explore the city's most interesting areas - from the arty district of Insadong to Bukhansan National Park - while reviews of the best hotels, shops and restaurants in Seoul will help you plan your perfect trip.

*Janey the Vet* CreateSpace

"Welcome to the sixth edition of Essentials Economics for Business. If you are a student on a business or management degree or diploma course and taking a module which includes economics, then this book is written for you. Such modules may go under the title of Business Environment or Business Context, or they may simply be called Introduction to Economics or Introduction to Business Economics. Alternatively, you may be studying on an MBA and need a grounding in basic economic concepts and how they apply to the business environment"--

*Quaker Writings* Melanie Martins LLC

Key Benefit: Fred and Theresa Holtzclaw bring over 40 years of AP Biology teaching experience to this student manual. Drawing on their rich experience as readers and faculty consultants to the College Board and their participation on the AP Test Development Committee, the Holtzclaws have designed their resource to help your students prepare for the AP Exam. \* Completely revised to match the new 8th edition of Biology by Campbell and Reece. \* New Must Know sections in each chapter focus student attention on major concepts. \* Study tips, information organization ideas and misconception warnings are interwoven throughout. \* New section reviewing the 12 required AP labs. \* Sample practice exams. \* The secret to success on the AP Biology exam is to understand what you must know—and these experienced AP teachers will guide your students toward top scores! Market Description: Intended for those interested in AP Biology.

*12 Brilliant And Melodious Studies, Op. 105* Penguin

A fun and exciting touch-and-feel book featuring one of the best-selling children's book characters of all time - Pat the Bunny! Pat the Bunny has been creating special first-time moments between parents and their children for over 75 years. This engaging touch-and-feel book takes babies on a playful trip to the zoo where they can pet animals like lions, pandas, turtles, and more, all the while making cherished memories that will last a lifetime. National Geographic Books

Forty original contributions on games and gaming culture What does Pokémon Go tell us about globalization? What does Tetris teach us about rules? Is feminism boosted or bashed by Kim Kardashian: Hollywood? How does BioShock Infinite help us navigate world-building? From arcades to Atari, and phone apps to virtual reality headsets, video games have been at the epicenter of our ever-evolving technological reality. Unlike other media

technologies, video games demand engagement like no other, which begs the question—what is the role that video games play in our lives, from our homes, to our phones, and on global culture writ large? How to Play Video Games brings together forty original essays from today’s leading scholars on video game culture, writing about the games they know best and what they mean in broader social and cultural contexts. Read about avatars in Grand Theft Auto V, or music in The Legend of Zelda: Ocarina of Time. See how Age of Empires taught a generation about postcolonialism, and how Borderlands exposes the seedy underbelly of capitalism. These essays suggest that understanding video games in a critical context provides a new way to engage in contemporary culture. They are a must read for fans and students of the medium.

**Preparing for the Biology AP Exam** Dorling Kindersley Ltd

“Wonderfully, in Akashic’s Oakland Noir, the stereotypes about the city suffer the fate of your average noir character—they die brutally.” —San Francisco Chronicle In the wake of San Francisco Noir, Los Angeles Noir, and Orange County Noir—all popular volumes in the Akashic Noir Series—comes the latest California installment, Oakland Noir. Masterfully curated by Jerry Thompson and Eddie Muller (the “Czar of Noir”), this volume will shock, titillate, provoke, and entertain. The diverse cast of talented contributors will not disappoint. Oakland Noir offers stories by Nick Petrulakis, Kim Addonizio, Keenan Norris, Keri Miki-Lani Schroeder, Katie Gilmartin, Dorothy Lazard, Harry Louis Williams II, Carolyn Alexander, Phil Canalin, Judy Juanita, Jamie DeWolf, Nayomi Munaweera, Mahmud Rahman, Tom McElravey, Joe Loya, and Eddie Muller. “From the Oakland hills to the heart of downtown, each story brings Oakland to life.” —San Jose Mercury News “Oakland is a natural for the series, with its shadowy crimes and disgruntled cops.” —Zoom Street Magazine “San Francisco’s grittier next-door neighbor gets her day in the sun in 16 new stories in this tightly curated entry in Akashic’s Noir series. The hardscrabble streets of Oakland offer crime aplenty . . . Thompson and Muller have taken such pains to choose stories highlighting Oakland’s diversity and history that the result is a volume rich in local culture as well as crime.” —Kirkus Reviews

**The Altman Close** Penguin

Angie Redlantern is the first to spot the boats - five abreast with men in metal masks and spears standing proud, ready for the fight to come. As the people of New Earth declare war on the people of Mainground, a dangerous era has dawned for Eden. After generations of division and disagreement, the two populations of Eden have finally broken their tentative peace, giving way to bloodshed and slaughter. Angie must flee with her family across the pitch black of Snowy Dark to the place where it all started, the stone circle where the people from Earth first landed, where the story of Gela - the mother of them all - began. It is there that Angie witnesses the most extraordinary event, one that will change the history of Eden forever. It will alter their future and re-shape their past. It is both a beginning and an ending. It is the true story of Eden.

*101 Dollies* John Wiley & Sons

Day Bang is a 201-page book that teaches you how to pick up women during the day, primarily in a coffee shop, clothing store, bookstore, grocery store, subway, or on the street. It contains 51 openers, 23 long dialogue examples with commentary, and dozens of additional lines that teach by example. Day Bang includes... -The optimal day game mindset that leads to the most amount of success-An easy mental trick to prevent your brain from going into a flight-or-fight response when it's time to approach a woman you're attracted to-A detailed breakdown of how to use the "elderly opener," an easy style of approach that reliably starts conversations with women-2 ways to tell if a girl will be receptive to your approach-How to avoid the dreaded "interview vibe"-10 common mistakes guys make that hurt their chances of getting a number Day Bang shares tons of tips and real examples on having successful conversations. It teaches you... -How to use my bait system to get the girl engaged and interested in you-How to segue out of the initial opening topic into a more personal chat where you'll get to know the girl on a deeper level-How to take the interesting things you've done (your accomplishments, hobbies, and experiences) and morph them into bait hooks that gets the girl intrigued enough to want to go out with you-My "Galnuc" method to seamlessly get a girl's number-An easy hack at the end of your interactions that will reduce the chance of a flake and prime the girl for going out with you-Ways to open up a conversation on a girl who isn't giving you much to work with Day Bang goes into painstaking detail on how to approach women in a variety of common environments... -How to open a girl in coffee shops when she has a book, laptop, mp3 player, cell phone, research paper, crossword or Sudoku puzzle, or nothing at all-Two methods for approaching a girl on the street, depending on if she's moving or not, with a diagram to explain all the approach variations-How to approach in a retail store or mall environment, with openers to use on customers or sales clerks-How to approach in bookstores, with specific tips on how to customize your approaches in the cafe, magazine section, or general book aisles-How to meet women in public transportation, on both the bus and subway-How to meet women in grocery stores-How to approach girls in secondary venues like a beach, casino, concert, gym, hair salon, handicraft fair, museum, art show, park, public square, or wine festival Dozens of additional topics are logically organized into 12 chapters... -Preparation. How to reduce your approach anxiety-Opening. How to deliver your opener in a way that doesn't scare women away-Rambling. How to have conversations that make women interested in you-Closing. How to get a number in a way that reduces the chance she'll flake-The Coffee Shop. How to pick up in coffee shops and cafes-The Street. How to pick up outdoors-The Clothing Shop. How to pick up in retail shops, malls, and big box stores-The Bookstore. How to pick up in bookstores-Public Transportation. How to pick up in the bus, subway, or long distance transportation-The Grocery Store. How to pick up in grocery stores-Other Venues. How to pick up just about anywhere else women can be found-Putting It All Together. How to maximize your day game potential The lessons taught in this 75,000 word, no-fluff textbook will help you meet women during the day. If you need tips on what to do after getting her number, consult my other book Bang, which contains an A-to-Z banging strategy. Day Bang focuses exclusively on daytime approaching.

**Top 10 Tallinn** Annie's Wholesale

Young readers will love to feel the different textures and hear the truck sounds in this interactive, sturdy board book designed for children ages 3 and up. Includes an on/off switch on the back cover to extend battery life. Touch, feel, and hear the trucks on every page of this sturdy board book.

Engaging photographs and appealing textures encourage young readers to explore the exciting world of trucks. Press the touch-and-feels to hear five realistic truck sounds, with a button on the last page to play all five sounds again!

[Meissonier](#) Golden Books

In the latest novel from the New York Times bestselling author of *Agony of the Leaves*, Indigo Tea Shop owner Theodosia Browning may always be a bridesmaid, never a bride, but this groom is never going to make it to the altar... Theodosia Browning's dear friend Delaine Dish has asked her to be a bridesmaid for her wedding. But when the big day arrives, everything seems to be going wrong. First, a massive storm is brewing over Charleston. A bad omen? Second, Delaine's sister is late for the ceremony. And finally, the groom not only has cold feet—his whole body is cold. A murderer has crashed the wedding. As Theodosia comforts a devastated Delaine, she needs to sort out the suspects on the groom's side from the suspects on the bride's side. One thing soon becomes apparent—revenge won't be the only dish served cold at this wedding. And if Theodosia doesn't watch her step, a cold-blooded killer may have a rude reception in store for her...

**The Gentle Weapon** National Geographic Books

'Janey is like a whirlwind of selflessness. A beautiful spirit in a beautiful country doing a beautiful thing. I encourage my children to be more 'Janey'. With more positive spirits like Janey, the world would be a better place.' - Ben Fogle In 2014 and in her mid-twenties, Janey Lowes had been a vet for just two years when she left her home in County Durham and went travelling. Visiting Sri Lanka, she was horrified to see the state of so many of the island's dogs, in particular the three million strays. Over 5,000 miles from home, Janey decided there and then that she was going to move to the island indefinitely and do everything within her power to help them. She raised £10,000 to get started, setting up a charity called WECare Worldwide, and began work. Frightened, determined and excited all at the same time, she found a local who was willing to work with her and began scouring the streets for dogs in need. Some she patched up as best she could at the roadside, others she brought back and treated in a make-shift surgery she had cobbled together in her new home. With very little equipment, she and her small team came up with new and ingenious ways to treat the animals. In this highly inspiring and heartfelt book full of challenges and adventure, Janey introduces us to her world and the tireless work she carries out. As she says, 'I feel as though all these dogs are my dogs and I have a responsibility to them.' In it, we meet many of the colourful characters who have come to offer help, along with innumerable street dogs who have suffered all sorts of trauma and injury, only to be scooped up by Janey and her team and saved.

*Cowboy Small* "O'Reilly Media, Inc."

How can you create products that successfully find customers? With this practical book, you'll learn from some of the best product designers in the field, from companies like Facebook and LinkedIn to up-and-coming contenders. You'll understand how to discover and interpret customer pain, and learn how to use this research to guide your team through each step of product creation. Written for designers, product managers, and others who want to communicate better with designers, this book is essential reading for anyone who contributes to the product creation process. Understand exactly who your customers are, what they want, and how to build products that make them happy Learn frameworks and principles that successful product designers use Incorporate five states into every screen of your interface to improve conversions and reduce perceived loading times Discover

meeting techniques that Apple, Amazon, and LinkedIn use to help teams solve the right problems and make decisions faster Design effective interfaces across different form factors by understanding how people hold devices and complete tasks Learn how successful designers create working prototypes that capture essential customer feedback Create habit-forming and emotionally engaging experiences, using the latest psychological research

*Hawaiki Rising* Atlantic Books

Now you can choose between thread and yarn!Not everyone enjoys crocheting with thread. This book includes 101 doilies crocheted using size 10 crochet cotton thread or Omega Emilia worsted-weight yarn. The thread creates a small doily, perfect for coasters for glassware, to grace the table under a bud vase or candlestick and more. The doilies made using worsted-weight yarn create a larger doily to be used on tables and dressers. Size: Small - range in diameter from 3 1/2" to 6" Large - range in diameter from 7 1/2" to 14". Skill Level: Easy.

**Essential Economics for Business** Simon and Schuster

Australia's most famous Aboriginal painter is dead...supposedly killed when a heavy object tumbled onto him in his studio during an earth tremor. But then doubts arise. For a start, the police now suspect murder. And why was the victim heard earlier predicting his own violent death? Enter private detective Johnny Ravine to solve the mystery...he suddenly finds himself thrust into a byzantine world of art and artists where questions are far more numerous than answers. Where did the victim's art dealer obtain the incredibly rare artwork that he was secretly selling? Is the controversial 'green energy' company Rokpower really going to harness power from hot rocks deep under the ground, and did it kill the artist's Dreaming spirit when it injected water onto the rocks? And who is the beautiful and mysterious Asian lady who seems to be able to converse with the dead, and who says she knows how the artist really died? A killer is on the loose and even Johnny's own life is in danger. But first he needs to understand that the death of the artist has unleashed spiritual forces that threaten an entire community.

*Day Bang* Penguin

This must-read for lovers of Stephen King's *The Shining* will leave readers breathless as Seda and her family find themselves at the mercy of a murderer in an isolated and snowbound hotel. Get ready for what Kirkus calls "A bloody, wonderfully creepy scare ride." When her mom inherits an old, crumbling mansion, Seda's almost excited to spend the summer there. The grounds are beautiful and it's fun to explore the sprawling house with its creepy rooms and secret passages. Except now her mom wants to renovate, rather than sell the estate—which means they're not going back to the city...or Seda's friends and school. As the days grow shorter, Seda is filled with dread. They're about to be cut off from the outside world, and she's not sure she can handle the solitude or the darkness it brings out in her. Then a group of teens get stranded near the mansion during a blizzard. Seda has no choice but to offer them shelter, even though she knows danger lurks in the dilapidated mansion—and in herself. And as the snow continues to fall, what Seda fears most is about to become her reality...

**Designing Products People Love** John Wiley & Sons

"Motorcycle, Solo (Harley-Davidson Model WLA)" by United States. War Department. Published by Good Press. Good Press publishes a wide range of titles that encompasses every genre. From well-known classics & literary fiction and non-fiction to forgotten—or yet undiscovered gems—of world literature, we issue the books that need to be read. Each Good Press edition has been meticulously edited and formatted to boost readability for all e-readers and devices. Our goal is to produce eBooks that are user-friendly and accessible to everyone in a high-quality digital format.